



# excel global partners

## MERGERS & ACQUISITIONS

As part of a larger Strategic Plan, Mergers & Acquisitions (M&A) provide an opportunity to expand and grow a business more rapidly than through organic options. The opportunity to grow market share, to increase geographic footprint, and to expand into new market segments are a few of the reasons why M&A can be attractive to firms of all sizes. A successful merger or acquisition will bring benefits for years to come to your organization.

**A successful M&A Strategy is a marathon, not a sprint.** As with a marathon, training and planning can mean the difference between a successful transaction and one that expends time and resources, but leaves you alongside the road wondering what went wrong.

**Planning:** EGP professionals have real-world experience in developing comprehensive Strategic Plans for companies large and small. Through thoughtful dialogue with company ownership and management, EGP is able to help firms identify both short-term and long-term goals and objectives and a plan to achieve them through careful financial management, organic growth, and selective mergers & acquisitions. Subsequently, EGP helps to identify and assemble an M&A team to execute on the agreed upon plan.

### UNLEASH THE POWER OF EGP

EGP professionals have real-world experience in developing and implementing strategic plans. Additionally, experience running businesses of varying sizes and across an array of industries, ensures proven and practical advice is given to our clients. EGP delivers solutions for a competitive edge in the marketplace. We listen to your needs and take the confusion out of growing your business by providing long-term solutions that work. We deliver every time. That's the EGP difference.

**Execution:** Throughout the entire process, EGP works closely with your M&A team to make the process as smooth as possible. From due diligence and target identification to integration and restructuring, EGP professionals provide white-glove service in guiding firms to success. EGP is with you every step of the way helping to ensure the maximum return on your time and money.

**Success:** EGP delivers a strategic mindset to everything we do. We measure our success in terms of our client's business success.

## Accelerate Your Business!

### CONTACT US TODAY

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### NAICS CODES

541219, 541611, 561311,  
561312, 561320, 541612,  
541618

- M&A Due Diligence & Integration
- Strategic Plan Development
- Private Equity
- International Reporting & Alignment
- Carve-out & Divestiture Planning
- Direct Hire
- Vendor Management
- Temporary Staffing
- Project Management
- Information Technology Staffing
- Legal Search Consulting & Practice Group Placement
- Process Improvement
- Working Capital Improvement Programs
- Talent Assessment & Upgrade
- Consolidations & Global Reporting
- Asset Utilization & Restructuring
- Sarbanes-Oxley Compliance
- Internal & External Audit Management
- Change Management
- ERP Implementation
- Operational Excellence
- Profitability Improvement Programs
- Balance Sheet Substantiation & Analysis
- Global Sourcing & Alternative Manufacturing Scenarios
- Cross-Functional Collaboration
- SKU & Customer Rationalization
- Lender Presentation & Reporting
- Measurable Budgeting & Forecasting
- Financial Planning & Analysis
- Value Creation